# **News Release**



FOR IMMEDIATE RELEASE

# Slow start, strong finish for housing market in 2009

**VANCOUVER, B.C. – January 5, 2010** – After beginning the year at near record low sales levels, buyers' confidence in the Greater Vancouver housing market quickly returned, allowing for significant and sustained increases in the number of residential property sales for much of 2009.

The Real Estate Board of Greater Vancouver (REBGV) reports that total unit sales of detached, attached and apartment properties in 2009 reached 35,669, a 44.8 per cent increase from the 24,626 unit sales recorded in 2008, but a 6.3 per cent decline from the 38,050 residential sales in 2007.

The number of homes listed for sale on the Multiple Listing Service® (MLS®) in Greater Vancouver declined 15.5 per cent in 2009 to 52,869 compared to the 62,561 properties listed in 2008.

"Low interest rates, an economy emerging from recession and continuing to improve, and consumer confidence led to the resurgence experienced in the Greater Vancouver housing market in 2009," Scott Russell, REBGV president said. "Home sales neared or passed monthly records in Greater Vancouver throughout the latter half of 2009. In fact, last month's home sales rank as the third highest selling December in the 90-year history of our organization."

Residential property sales in Greater Vancouver totalled 2,515 in December 2009, an increase of 172.2 per cent from the 924 sales recorded in December 2008, and an 18.4 per cent decline compared to November 2009 when 3,083 home sales occurred.

The residential benchmark price, as calculated by the MLSLink Housing Price Index®, for Greater Vancouver increased 16.2 per cent to \$562,463 between Decembers 2008 and 2009.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 2,153 in December 2009. This represents a 38.9 per cent increase compared to the 1,550 new units listed in December 2008 and a 41.1 per cent decline compared to November 2009 when 3,653 properties were listed.

"The number of homes listed for sale on our MLS® has been in decline in Greater Vancouver for eight of the last nine months, which results in upward pressure on home prices and less selection for buyers to choose from," Russell said.

Total active listings in Greater Vancouver currently sit at 8,939, a decrease of 41 per cent from December 2008, and a decrease of 19 per cent from November 2009 (see graph on page two for more detail).

Sales of detached properties in December 2009 increased 159.2 per cent to 902, compared to 348 sales in December 2008. The benchmark price for detached properties increased 18.3 per cent to \$766,816 compared to December 2008.

Sales of apartment properties in December 2009 increased 176.7 per cent to 1,154, compared to 417 sales in December 2008. The benchmark price of an apartment property increased 14.8 per cent since December 2008 to \$382,573.

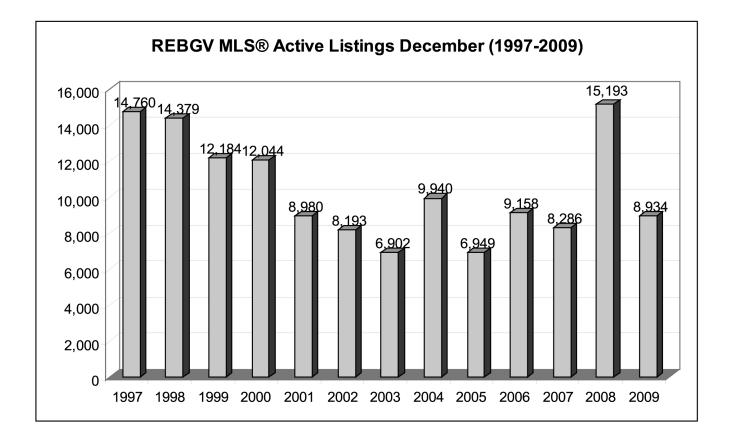
Attached property sales in December 2009 increased 188.7 per cent to 459, compared with the 159 sales in December 2008. The benchmark price of an attached unit increased 12.9 per cent between Decembers 2008 and 2009 to \$478,093.

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The Real Estate Board of Greater Vancouver is an association representing more than 9,500 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

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**Preliminary Report** 

### **MLSLINK HOUSING PRICE INDEX**



December 2009

PROPERTY		BENCHMARK	PRICE	3 MONTH AVG	PRICE	1 YEAR	3 YEAR	5 YEAR
ТҮРЕ	AREA	PRICE	RANGE	BENCHMARK	INDEX		CHANGE	CHANGE
		FRICE	(+/-)	PRICE		%	%	%
Residential	Greater Vancouver	\$562,463	0.7%	\$557,850	237.56	16.2	17.6	60.0
Detached	Greater Vancouver	\$766,816	1.5%	\$757,945	226.4	18.3	19.1	60.2
Dotaonoa	Burnaby	\$748,757	2.2%	\$746,119	220.4	16.7	13.4	60.8
	Coquitlam	\$667,707	7.9%	\$638,194	234.9	14.7	17.9	60.4
	South Delta	\$664,527	5.3%	\$663,519	217.1	17.1	15.3	47.2
	Maple Ridge	\$442,557	3.4%	\$436,038	201.9	12.1	6.1	37.9
	New Westminster	\$573,992	4.4%	\$571,761	236.6	15.0	16.6	55.2
	North Vancouver	\$882,358	3.2%	\$886,955	220.4	21.1	19.6	52.7
	Pitt Meadows	\$505,716	7.6%	\$500,852	207.6	15.1	11.3	41.8
	Port Coquitlam	\$541,679	4.4%	\$523,410	228.9	3.2	15.0	43.8
	Port Moody	\$719,075	9.7%	\$764,939	216.2	30.7	5.8	76.9
	Richmond	\$817,741	3.1%	\$806,850	241.4	19.0	28.1	73.0
	Squamish	\$500,874	6.2%	\$534,235	190.3	-3.2	19.6	33.3
	Sunshine Coast	\$439,068	7.4%	\$426,575	249.8	11.1	11.3	58.2
	Vancouver East	\$713,210	2.3%	\$702,397	241.6	23.0	20.2	65.9
	Vancouver West	\$1,516,835	2.6%	\$1,484,459	251.7	30.2	38.1	84.8
	West Vancouver	\$1,319,131	5.6%	\$1,364,440	194.3	12.9	8.8	46.3
Attached	Greater Vancouver	\$478,093	0.8%	\$472,192	231.9	12.9	16.5	54.4
	Burnaby	\$465,225	1.3%	\$464,583	233.1	13.0	19.4	56.4
	Coquitlam	\$426,345	2.6%	\$423,424	230.0	11.6	12.3	54.5
	South Delta	\$486,157	6.1%	\$461,828	260.3	22.5	28.3	69.3
	Maple Ridge & Pitt Meadows	\$300,398	2.0%	\$301,568	208.4	0.0	5.2	43.4
	North Vancouver	\$579,985	3.2%	\$587,007	227.0	14.6	9.0	45.5
	Port Coquitlam	\$385,128	3.2%	\$394,801	211.8	8.2	7.7	39.0
	Port Moody	\$392,685	3.8%	\$382,125	234.3	4.7	5.0	47.5
	Richmond	\$493,163	1.3%	\$480,137	237.8	16.1	26.4	64.7
	Vancouver East	\$495,509	3.3%	\$499,951	231.7	6.8	11.8	47.3
	Vancouver West	\$776,022	3.1%	\$738,010	276.9	27.3	26.0	64.3
Apartment	Greater Vancouver	\$382,573	0.6%	\$381,831	248.9	14.8	16.0	62.4
-	Burnaby	\$341,913	1.1%	\$341,200	255.6	15.3	17.1	64.8
	Coquitlam	\$289,686	2.4%	\$287,898	247.0	19.0	13.8	64.2
	South Delta	\$349,737	5.0%	\$342,817	227.8	7.9	19.2	57.2
	Maple Ridge & Pitt Meadows	\$240,520	3.7%	\$242,450	255.4	9.1	0.7	59.3
	New Westminster	\$288,987	1.8%	\$290,835	234.8	11.4	12.8	60.3
	North Vancouver	\$388,373	2.0%	\$388,006	247.1	16.6	12.4	57.7
	Port Coquitlam	\$251,083	1.9%	\$247,395	294.1	13.0	13.6	69.2
	Port Moody	\$296,398	3.0%	\$300,213	252.9	6.2	11.0	65.7
	Richmond	\$323,139	1.2%	\$322,987	262.6	15.8	18.2	67.8
	Vancouver East	\$326,256	1.8%	\$324,209	267.1	13.3	21.6	76.3
	Vancouver West	\$494,174	1.0%	\$492,065	251.4	16.4	17.0	59.3
	West Vancouver	\$543,625	10.6%	\$576,793	195.1	-5.6	0.9	31.4

#### HOW TO READ THE TABLE:

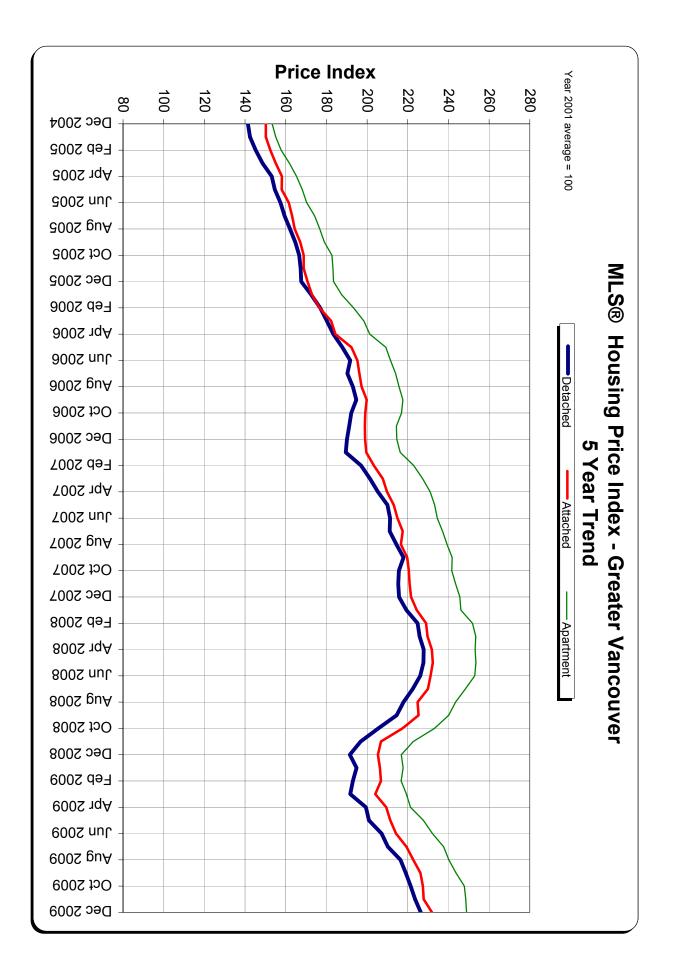
BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expresed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: \* = Sales sample too small; Price information not reported.



REAL ESTA		TE BOARD					adou										We Source		
December 2009	cembe 2009	Ÿr	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Me	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarr	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Ho	Whistler/Pemberton	TOTALS
	Number	Detached	86	78	27	ъ	81						16	31	121	133	49	7	902
December	ot Sales	Attached Apartment	76 154	27	7	0 0	18 18	7	23 86	31	26 26	111	10 7	ר ת	29 126	62 397	10 ω	o 15	459 1 154
2009	Median	Detached	\$781,250	\$628,500	\$575,000	n/a	\$470,000	\$530,000	\$869,000	\$549,900	n/a	\$760,000	n/a	\$427,500	8	00	\$1,231,500	n/a	
	Selling	Attached	\$415,500	\$480,950	n/a	n/a	\$303,000	n/a	\$589,000	n/a	n/a	\$472,250	n/a	n/a		\$774,000	n/a	n/a	n/a
	Number	Detached	103	124	44	ω	106	33	92	48	21	152	18	36	168	141	71	4	1,164
	of	Attached	101	60	7	0	46	15	32	20	16	99	7	<u> </u>	38	64	ω	14	523
2009	Median	Detached	201 \$728.000	\$621.500	20 \$603.200	n/a	22 \$487.250	\$569.000	89 \$867.000	40 \$536.000	32 \$715.000	\$753.500	n/a	4 \$387.500	135 \$725.714	483 \$1.600.000	\$1.345.000	n/a	0661
	Selling	Attached	\$435,500	\$452,900	n/a	n/a	\$286,000	n/a	\$575,250	\$394,500	n/a	\$467,200	n/a	n∕a			n/a	n/a	n/a
	Price	Apartment	\$325,500	\$274,375	\$291,000	n/a	\$216,000	\$288,000	\$369,000	\$237,200	\$357,500	\$318,000	n/a	n/a	\$309,000	\$463,000	n/a	n/a	
	Number	Detached	30	34	12	) _	27	იი	37	17	2 4	38	0 0	0 0	60	56	o 13	4 1	348
December	Sales	Apartment	44	23 0	2	0 0	1 0	ء 28	24	13	°	56 56	ωN	<u>ب</u> د	69 -0	20 121	റെ		417
2008	Median	Detached	\$650,000	\$612,450	n/a	n/a	\$413,850	n/a	\$690,000	n/a	n/a	\$666,500	n/a	n/a	\$583,500	\$1,350,000	n/a	n/a	
	Selling Price	Attached Apartment	\$442,900 \$287,250	n/a \$235,000	n/a n/a	n⁄a	n/a n/a	n/a \$262,500	n/a \$327,500	n/a n/a	n/a n/a	\$424,000 \$278,000	n/a n/a	n/a n/a	n/a \$305,000	\$630,000 \$404,000	n∕a n/a	n/a n/a	n/a
	Number	Detached	1,257	1,283	613	49	1,392	327	1,113	525	267	1,766	185	504	1,994	1,946	701	70	13,992
	of Sales	Attached	1,084	463	98	o _	514	152	446	328	274	1,363	103	56	485	908	16F	119	6,445 15 333
Dec. 2009	Median	Detached	\$705,000	\$594,900	\$579,500	\$469,750	\$448,450	\$540,000	\$825,000	\$493,000	\$724,500	\$701,500	\$500,000	\$383,250	0	ŏ	00	\$905,000	<b>-</b>
Voor to data	Selling	Attached	\$425,000	\$420,000	\$399,950	n/a	\$290,000	\$365,000	\$555,750	\$371,500	\$422,750	\$441,000	\$344,000	\$269,900	\$512,000	\$691,000	\$780,000	\$418,000	n/a
real-i0-uate	Price	Apartment	\$325,000	\$260,000	\$314,500	n⁄a	\$210,500	\$275,000	\$353,000	\$227,000	\$320,000	\$305,000	\$260,000	\$222,000	\$305,000	\$429,000	\$583,500	\$293,000	
	Number	Detached	755	824 304	412 73	32	992 371	215	828 308	374 วศร	189	1,122 820	159	460	1,295	1,033	460	87 167	9,237 4 400
Jan	Sales	Apartment	1,372	592	73 151	0 -	294	769	728	200 350	299	029 1,435	94	49 49	1,127	3,498	49 135	96	10,989
Dec. 2008	Median	Detached	\$720,000	\$633,000	\$611,500	\$424,750	\$486,000	\$549,000	\$875,000	\$520,000	\$691,000	\$715,000	\$492,000	\$398,950		0	0	\$849,000	
Year-to-date	Price	Attached	\$437,000	\$422,950	\$429,900	n/a	\$314,900	\$393,000	\$585,000	\$381,000	\$420,000	\$455,000	\$388,000	\$286,000	\$515,000	\$709,000	\$920,000	\$611,000	n/a

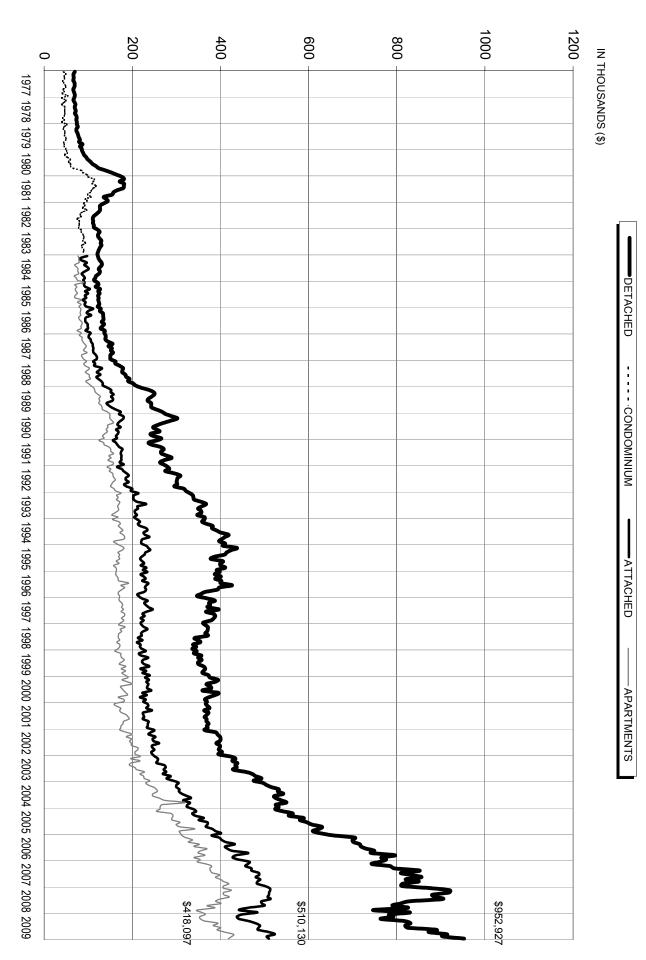
REAL ESTATE BOARD	TATE BOARD					OWs						<u> </u>				Sound		
December 2009	ber	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Mead	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/How	Whistler/Pemberton	TOTALS
Nun	Number Detached	90	48	30	7	83		40	29	14		15	43	123	86	38	22	790
December List	of Attached	60	23	× N	0	20	ი ენი	21	2 13	2 1	3 50	10	ა	3 38	340	5 0	30	327
		109%	163%	%00	71%	98%	117%	165%	114%	114%	115%	107%	72%	98%	155%	129%	32%	
	% Sales to Listings	127%	117%	350%	n/a	265%	117%	110%	108%	136%	222%	100%	233%	76%	182%	50%	50%	n/a
		126%	83%	275%	n/a	72%	112%	143%	129%	84%	115%	100%	167%	113%	114%	56%	35%	
Nur	of Attached	135 92	51 51	5 40	0 0	134 54	36 18	36 36	42 40	24	139 102	29 23	œ 55	196 59	136 77	10	14 22	1,288 623
ber	Listings Apartment	196	100	16	0	37	79	116	48	44	229	35	4	165	621	31	21	1,742
ZUU9 % Sa	% Sales to Attached	76% 110%	95% 118%	110% 140%	60% n∕a	79% 85%	92% 83%	97% 89%	120% 48%	95% 67%	109% 97%	62% 30%	65% 13%	86% 64%	104% 83%	88% 30%	29% 64%	n/a
	Apartment	103%	70%	125%	n/a	59%	97%	77%	83%	73%	83%	17%	100%	82%	78%	48%	62%	
Nur	ēr	62	68	22	6	77	12	31	31	9	74	18	26	72	74	24	14	620
December List	Listings Apartment	93 -	38 -	4 4	0 0	35	55 4	35 -3	20	3 +	109	NU	ωN	5 <del>.</del>	201	10	16	213 717
2008 % Sa	Detached	48%	50%	55%	17%	35%	50%	119%	55%	44%	51%	0%	35%	83%	76%	54%	29%	
List	Listings Attached Apartment	71% 47%	59% 61%	50% 175%	n⁄a n⁄a	33% 31%	50% 51%	100% 69%	100% 65%	200% 30%	81% 51%	40% 150%	150% 33%	138% 110%	76% 60%	0% 60%	37% 6%	n/a
Nur	Number Detached	1,847	1,935	823	150	2,113	467	1,571	706	487	2,440	423	1,113	2,822	2,629	1,282	274	21,082
Jan	Listings Apartment	2,860	1,259	234	σI	553	1,406	1,519	0 647	587	2,892	250	99	2,134	7,616	 319	324	22,704
Dec. 2009 % Sa	Detached % Sales to	68%	66%	74%	33%	66%	70%	71%	74%	55%	72%	44%	45%	71%	74%	55%	26%	
Year-to-date* List	Listings Apartment	77%	70% 65%	90% 75%	0%	69% 51%	77% 71%	75% 67%	76% 63%	72% 61%	81% 71%	41% 32%	52% 51%	69%	70%	38% 52%	32% 26%	n/a
Nur	ber	2,224	2,525	950	164	2,530	513	1,878	971	561	3,002	453	1,169	3,426	3,135	1,498	317	25,316
Jan List	OT Attached	1,569 3,251	716 1,659	144 242	0 0	794 732	261 1,795	684 1,687	589 824	473 889	1,786 3,354	254 223	128 104	782 2,522	1,566 8,899	133 361	427 391	10,312 26,933
Dec. 2008 % Sa	Detached	34%	33%	43%	20%	39%	42%	44%	39%	34%	37%	35%	39%	38%	33%	31%	27%	
Year-to-date* List	Listings Apartment	42%	36%	62%	n/a	40%	43%	43%	42%	34%	43%	42%	47%	45%	39%	37%	25%	

# **Real Estate Board of Greater Vancouver**

Listing & Sales Activity Summary

			-			•••••					
	1 Dec 2008	2 Nov 2009	ings 3 Dec 2009	Col. 2 & 3 Percentage Variance	5 Dec 2008	6 Nov 2009	7 Dec 2009	Sales Col. 6 & 7 Percentage Variance	9 Oct 2008 - Dec 2008	10 Oct 2009 - Dec 2009	Col. 9 & 10 Percentage Variance
BURNABY DETACHED ATTACHED APARTMENTS	62 31 93	135 92 196	90 60 122	% -33.3 -34.8 -37.8	30 22 44	103 101 201	98 76 154	<b>%</b> -4.9 -24.8 -23.4	94 83 186	330 275 571	% 251.1 231.3 207.0
COQUITLAM DETACHED ATTACHED APARTMENTS	68 17 38	131 51 100	48 23 54	-63.4 -54.9 -46.0	34 10 23	124 60 70	78 27 45	-37.1 -55.0 -35.7	132 36 84	332 134 201	151.5 272.2 139.3
DELTA DETACHED ATTACHED APARTMENTS	22 4 4	40 5 16	30 2 4	-25.0 -60.0 -75.0	12 2 7	44 7 20	27 7 11	-38.6 0.0 -45.0	50 8 25	126 21 48	152.0 162.5 92.0
MAPLE RIDGE/PITT MEADOWS DETACHED ATTACHED APARTMENTS	77 18 35	134 54 37	83 20 25	-38.1 -63.0 -32.4	27 6 11	106 46 22	81 53 18	-23.6 15.2 -18.2	105 39 35	348 140 78	231.4 259.0 122.9
NORTH VANCOUVER DETACHED ATTACHED APARTMENTS	31 13 35	95 36 116	40 21 60	-57.9 -41.7 -48.3	37 13 24	92 32 89	66 23 86	-28.3 -28.1 -3.4	124 41 101	275 96 287	121.8 134.1 184.2
NEW WESTMINSTER DETACHED ATTACHED APARTMENTS	12 4 55	36 18 79	18 6 69	-50.0 -66.7 -12.7	6 2 28	33 15 77	21 7 77	-36.4 -53.3 0.0	26 9 113	94 40 254	261.5 344.4 124.8
PORT MOODY/BELCARRA DETACHED ATTACHED APARTMENTS	9 4 33	22 24 44	14 11 31	-36.4 -54.2 -29.5	4 8 10	21 16 32	16 15 26	-23.8 -6.3 -18.8	21 27 38	63 53 88	200.0 96.3 131.6
PORT COQUITLAM DETACHED ATTACHED APARTMENTS	31 12 20	40 42 48	29 13 24	-27.5 -69.0 -50.0	17 12 13	48 20 40	33 14 31	-31.3 -30.0 -22.5	53 39 55	135 58 126	154.7 48.7 129.1
RICHMOND DETACHED ATTACHED APARTMENTS	74 32 109	139 102 229	104 50 132	-25.2 -51.0 -42.4	38 26 56	152 99 189	120 111 152	-21.1 12.1 -19.6	114 83 181	457 347 563	300.9 318.1 211.0
SUNSHINE COAST DETACHED ATTACHED APARTMENTS	26 2 3	55 8 4	43 3 3	-21.8 -62.5 -25.0	9 3 1	36 1 4	31 7 5	-13.9 600.0 25.0	56 5 8	110 16 14	96.4 220.0 75.0
SQUAMISH DETACHED ATTACHED APARTMENTS	18 5 2	29 23 35	15 10 7	-48.3 -56.5 -80.0	0 2 3	18 7 6	16 10 7	-11.1 42.9 16.7	13 7 8	51 31 33	292.3 342.9 312.5
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	72 13 63	196 59 165	123 38 112	-37.2 -35.6 -32.1	60 18 69	168 38 135	121 29 126	-28.0 -23.7 -6.7	177 49 146	520 115 412	193.8 134.7 182.2
VANCOUVER WEST DETACHED ATTACHED APARTMENTS	74 37 201	136 77 621	86 34 349	-36.8 -55.8 -43.8	56 28 121	141 64 483	133 62 397	-5.7 -3.1 -17.8	133 63 451	474 204 1409	256.4 223.8 212.4
WHISTLER DETACHED ATTACHED APARTMENTS	14 19 16	14 22 21	22 30 26	57.1 36.4 23.8	4 7 1	4 14 13	7 15 9	75.0 7.1 -30.8	12 33 21	17 46 29	41.7 39.4 38.1
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	24 2 10	81 10 31	38 6 18	-53.1 -40.0 -41.9	13 0 6	71 3 15	49 3 10	-31.0 0.0 -33.3	52 3 22	204 16 44	292.3 433.3 100.0
GRAND TOTALS DETACHED ATTACHED APARTMENTS	614 213 717	1283 623 1742	783 327 1036	-39.0 -47.5 -40.5	347 159 417	1161 523 1396	897 459 1154	-22.7 -12.2 -17.3	1162 525 1474	3536 1592 4157	204.3 203.2 182.0

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.



Real Estate Board of Greater Vancouver Average Price Graph January 1977 to December 2009